



March Joint Powers Commission of the March Joint Powers Authority

City of Moreno Valley ♦ City of Perris ♦ City of Riverside ♦ County of Riverside

Memorandum

Date: July 1, 2026
From: Cindy Camargo 
JPC Meeting: July 1, 2026
Subject: **Matter(s) Subsequent to Posting Agenda –**
MJPA Consent Calendar Agenda Item 8 (5)

The following revision will be incorporated into the staff report.

P. 29 – Staff Report

Agenda Item 8 (5) is the one-year option to extend the professional services agreement with HBS. Attached is a written update from HBS reflecting its proposed rate for the new fiscal year. The monthly rate would increase from \$8,000, which has remained unchanged during the previous two years of the agreement, to \$9,000 for the upcoming fiscal year.

Staff recommends approving the updated HBS rate of \$9,000 per month for the one-year extension of the professional services agreement.

Attachment(s): HBS Written Update



June 30, 2026

Dr. Grace Martin
Chief Executive Officer
March Joint Powers Authority
14205 Meridian Parkway, Suite 140
Riverside, CA 92518

Dear Dr. Martin:

It is a privilege to represent the March Joint Powers Authority and HB Strategies proposes that our advocacy services be continued. We have enjoyed success over the years in fulfilling the federal advocacy platform and I look forward to continued success.

Such advocacy services would include, but not be limited to, the development of and input for the annual federal legislative platform development, regular briefing sessions for JPA staff, the provision of written summaries of relevant legislation and agency regulations, coordination of outreach to Congress and the Administration, coordination of Commission meetings with Congress and agency officials and the provision of regular updates to the Commission and at least one in person annual update. HBS would serve as the primary liaison for March JPA to the Congress and Administration, would identify grant or federal funding opportunities and obtain Congressional support for those opportunities. HBS would monitor mission enhancement opportunities at DOD for March Air Force Reserve Base and provide summaries of DoD budget and appropriations and advocate on any additional issues identified by JPA staff and Commissioners.

In return for such services, HBS proposes continuing at the current monthly retainer of \$9,000 with reimbursement for pre-approved travel, local transportation, and expenses related to advocacy trips. We propose a one-year extension.

I hope these terms are acceptable and look forward to any follow up questions or conversation. We appreciate your continued confidence in HBS.

Sincerely

A handwritten signature in blue ink that appears to read "A. Blunt".

Andy Blunt
CEO
HB Strategies

6/30/26

Date

A handwritten signature in black ink that appears to read "Lynn Jacques".

Lynn Jacques
Senior Advisor
HB Strategies

Date

6/30/26